Note: This is a modelling, done based upon analysis of existing facts and evolving reasoning, as to how the 'Government' and 'Constituents of Governance' are likely to behave and function 'influenced by normal human attributes' under different 'probable conditions' and does not imply projection or criticism of 'any particular government system in the world'. Any explanation in this 'coinciding with any working Government system' shall be an unintentional coincidence only.

# **Negative mentality-Why and where**

CHM- Closed House model; OHM-Open house model; AAM- Aligned approach model

- 1. Master slave governance shall cause 'negative mentality'
- Less opportunities, space dominant with low qualified people (compared to outside)- low self esteem, substantial (permanent) gain of powers and low accountability/RAA results 'tendency of self-gain' thus 'negative mindset'
- 3. A job providing permanent gains, non-accountability and unchallenged powers would be a government job. Government has undisputed powers. People in permanent 'Government employment' likely to be 'negative', more the powers with position, more negative it may happen to be.
- 4. Environment permitting the 'irrational and injustice' attributes to prevail, (like weak/slow justice system, incomplete laws) would provide significant incentive to the people to adopt 'negative mentality'
- 5. The Government jobs must, therefore, be assigned 'stringent and well defined' parameters of 'Responsibility and Accountability' to contain 'Onset of negative mentality'.
- 6. Creation of 'negative or positive' Mentality depends upon the "administrative set up" and "rules and procedures" and not the individuals.
- 7. Negativity is not depending upon the human nature as normally is perceived but depends on the "social, administrative and environmental" factors.
- 8. CHM conforms to 'cadre working'. Objectives and goals are within boundaries of cadre, so cadre psychology becomes a selfish approach, driven by benefits to the cadre and members. 'Thinking' becomes ideology having most significant drawback of 'not changing attitude'.
- 9. CHM- With 'enclosed and confined' thinking, unidirectional approach, the cadre loses outside world from its sight. The people of outside world, also, loses, sight of the cadre, its objectives and responsibilities
- 10. CHM-those who would not conform to the cadre psychology would not be accepted and would remain outside considered as alien and stranger

- 11. OHM: No direction set for moving ahead, thus the movement is not unified in a particular direction and there may be less development against what would have been with total/ collective energy of all the people
- 12. AAM: The objectives and goals are outside sphere. People with multi directional thinking, flexibility of realigning with the outer world and changing contours suiting to others, the collision would not cause damage to one another but share their sphere of influence, transfer knowledge and vision.
- 13. AAM: High environment of research and development in the outside space, accessible to people, bringing in regular positive and meaningful changes
- 14. AAM-strong communication between the outside world and the people. The communication should be easily understandable and conveying the applications
- 15. AAM-High intelligence enabling converting the communication into 'brain language' to correctly interpret the communication and the developments.

### How negative Mentality develops.

In a society, in normal course, PL (Political Leaders) emerges as explained in 'MS Governance' chapter. The PL in due course start behaving like 'master' and gradually push the common citizen down.

In master slave format of society, there are masters comparatively in small percentage of population and slaves are a large percentage of society. Let's study the social behavior of such a fragmented society. We have seen that the Master Slave governance model, converts into MSMS (Master slave-master slave) governance system. So in the Master groups also, there are Masters and slaves as per their relative position with respect to power assigned with them. For every person in master slave society, the one who is above is a master and one who is below is its slave. Thus every person would have dual personality, a master and a slave both in one. Each one of them obviously would always be trying to shed away its 'slave' and for becoming more 'master'. Thus each one would be trying to take over the position, its master is holding. Thus each one would consistently make efforts to bring the master down and itself go up, a tendency to favour self and harm others. It would be tried even if someone is happy at its position but it would make efforts that its master, the one above

him/her, just slips down. This is what 'negative mentality' would connote, an inclination to pull others down for self-gains.

This is applicable when the one who is below can rise and take up top position of one who is above. However, there are situations when the one who is below (OWB) can not rise to OWA (one who is above). **Ideally in this situation OWB does not have incentive to do harm to OWA**.

However, the first situation when one who is below OWB can rise and take up the position of OWA, is much more complex and warrants analysis. Thus most important fact would be that every person would live in two frames, one what he is in its own views/self made presentation (say inside frame) and the other how he is looked at by others/its real value (say outside frame). And every one would try to be dominating to the best, in both the frames. A real performer shall excel in both the frames whereas for a 'deficient', the inside frame and outside frame would vary tremendously.

#### Opportunities scarce or plenty:

If there are few opportunities available, there would be a tendency amongst competitors to drag others down and backward so that one can push itself to the front. Further if the opportunities are linked to power and more gains, the tendency would aggravate further.

Thus the following would contribute to the 'negative mentality:

- (i)Scarce opportunities
- (ii)More competition thus more contenders

#### Superfaster vs faster:

And even further if the opportunities are such that there is no direct accountability and responsibility, this tendency would further go up. Take an example. There are two runners in a race, super faster and faster. Both start for a race. They have incentive to run and win some reward. In normal course, there are chances for the super faster to win. If there is a reward which provides only a temporary benefit like garlanding by some spectators which does not last long, the run will be a normal one, the better wining the race. Now say the reward is something which would provide permanent gain to the racers, like permanent job with regular going, the faster racer would also run trying hard to win but only to lose to super faster. Let there is an environment (spectators, judge etc) who do not mind them doing wrong to get to the winning mark, creating an

environment of no accountability, they can get away even by doing wrong. Though the super faster would have no incentive to do wrong deeds to win as it would win in normal course, however it would provide a great incentive to the faster to pull the super faster back preventing it to overtake in the race.

Thus an environment permitting the irrational and injustice attributes to prevail, would provide significant incentive to the people, those who are less capable, to possess negative mentality,

One step ahead is that the winner, not necessarily be the meritorious but should be in possession of such powers due to which others can not harm him. Now to get to a position where he would be more powerful than the super faster and not liable to be harmed by the superfaster, even though not a fast runner, the faster would not mind obstructing the super faster, entangling legs, making it to fall, getting injured or even more, as once it is a winner and gets to the position of power, all its bad deeds would disappear as it would then be having powers do not only to protect itself but to harm others, if it wishes. The superfaster being availing both 'inside and outside frame', would not have thought and planned to do wrong to others in the process. So in an environment of 'non-accountability' and 'if the laws/rules' and enforcement' is eccentric', the faster and the ordinary, shall have great incentives to do anything for getting the success, thus becoming 'negative'.

The superfaster would get recognition and success at other places in other environments also. So it would not insist to stay in the above 'negative environment'.

The superfaster on the other hand shall look for an environment which is 'selfless, impartial and unbiased' as such environment would have intrinsic characteristics of incubating 'ability and intelligence' and where it would get due 'respect and recognition'.

Thus negative mentality prosper with

- (iii) permanent gains with less efforts
- (iv) environment of non-accountability
- (v) environment permitting the irrational and injustice

#### **Negative environment factors:**

So the important reason for negative environment are the setup in which 'direct responsibilities and duties are not assigned with accountability or the constituents are relaxed from strict compliance'. The other important reason is existence of master slave set up. The third reason is low competency level of the contestants for these limited opportunities and every one feels itself more suitable.

The factors which promotes negative environment depends upon the 'type and nature' of reward. If providing permanent gain to the one who 'supersedes with whatever means adopted' and he/she possess authority also, the negative mindset becomes obvious. And last but not the least, the level of accountability of the position is low which is being chased and contested.

Negative environment quotient; E(-)

E(-) α Gain (personal)\* Power\* (1/accountability) \*MS quotient

 $E(-) \alpha Gp*P*1/A*MS$ 

Or  $E(+) \alpha (1/Gp)^*(1/P)^*A^*(1/MS)$  where E(+) is positive environment

It can be noted that all these factors are administrative factors, thus creation of negative or positive environment depends upon the administrative set up and rules and procedures and not the individuals. This analysis is important as the normal understanding all around is that the people are responsible for becoming negative and creating a negative setup and environment, whereas this analysis brings out a fact which is just opposite to this perception.

As P and MS quotient are directly driven from MS format, and both proportional to MS, the equation becomes

E(-)  $\alpha$  MS<sup>3</sup>. A <sup>-1</sup>

A  $^{-1}$  is also  $\alpha$  MS thus E(-)  $\alpha$  MS<sup>4</sup>

Thus the existence of MS mode of administration ascertains the presence of a very strong negative environment. It is important to note that negativity is not depending upon the human nature as normally is perceived but depends on the social and administrative factors. Thus any one coming under the influence of MS mode of working would turn to the negative mindset and thus the one who would not get into the negative approach would be out-placed.

## Cadre working and negative mindset

#### Cadre formation:

First let we understand what a cadre is in reference to social set up. Cadre term may also relate to 'units like armed forces' which is not the intent in this discussion. Here the term 'cadre' refers to social, administrative, political groups with mulish and steadfast belief in a philosophy, hypothesis or perception. A cadre refers to a group of people having rigid belief in 'some line of thinking' which is unchanged and considered sacrosanct by everyone. And 'protection of self interests' shall be a universally accepted 'philosophy' which shall be acceptable to all.

### Why a cadre formation shall occur?

As above there may be many 'vague and ill-defined' non-DAVM and slogan based objectives and goals specified by a cadre but 'everything' shall invariably converge to 'protecting self-interests'. There may be objectives mentioning about 'social welfare', public welfare' etc but for such objectives there is no need to form a cadre as 'social welfare, public welfare' terms vary from people to people, time to time.

Unarguably, a cadre is a group of people with common objective and philosophy, uncompromised and without any choice. Why a group shall be formed? Going ahead with the above example, the superfaster identity shall be eminence based and it would get the same level of recognition at other places and in other environment based. However, the faster shall have a constraint. It's performance is not universally recognized and can only acclaim 'recognition' if the environment like judge/ referee, supporters would 'blindly' support. And all have the common 'objective' of getting 'faster' overcoming 'superfaster'. So **the 'knowledge' of 'shortcomings' shall warrant that they come together**. And the objective would be collective ambition to get the 'reward' to faster which independently, it would not have acclaimed.

As mentioned above, the cadre which are 'purely discipline based' like 'armed forces' etc are not included in the discussions here.

#### Why to join a cadre:

Once a cadre is formed, the cadre itself shall aim to have more members as the 'numbers signifies strength' to the outside world. The people with 'same self-motives and goals' shall obviously join the cadre, mainly when they alone are not confident of 'standing of own'. And these people would have two important characteristics (i) alone

they would feel unsecured and incomplete (ii) they have eminence level lower than the outside world. They would have the feel of 'losing identity' if come to compete with outside world 'one to one'. So to protect identity, which otherwise may be questioned, they shall come together.

### **Proceeding with cadre:**

A cadre is formed or get formed by itself, with set objectives in view and defined goals. If it is formed by individual or a small group of people, then the thinking, objectives and goals of the cadre coincides with the thinking, objectives and goals of the individuals or the group. Rather the cadre thinking would coincide with the perceptions of individuals or the group. If the cadre is formed by itself, the perceptions of many people become common, aligning on the same platform and unified to develop into thinking of the cadre. However, in both the cases, there is no place for a cross thinking or deviation. Any one having any other thought would be placed out of the cadre. A cadre approach can be represented graphically as under;

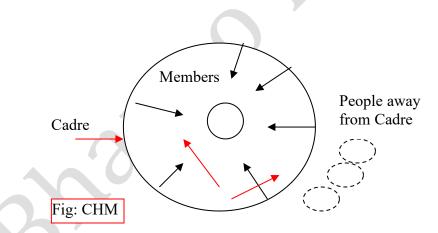


Fig.

This model may suitably be called 'closed house model' (CHM). Two important things are evident here. First that the objectives, perceptions and goals should be within/ inside the boundaries of the cadre (self-interest foremost) and second, the members must align to those objectives or else they would fall apart outside the cadre. As they are together for 'self-interests' their bonding shall aim at making 'self-interests' as 'permanent-gains'. This phenomenon may be called cadre psychology.

It can be well understood that the very first objective within the cadre boundaries would be 'self-interests'. It may be interesting to know that many members may have different approach or thinking than the cadre thinking, however, they would not confess it as the cadre ideology, which is a non physical entity and a philosophy only, becomes more stronger than any of the physically existing individuals. Thus gradually the cadre thinking transforms into a habit and thus gets over the individual's own thinking, choice and principles.

As the objectives and goals of the cadre are within the boundaries of the cadre, with focus on permanent self-interests/self-gains, the cadre psychology is a selfish approach which tend to be driven by the overall benefits to the 'objectives of the cadre' and its members. The 'thinking' becoming an ideology has the most significant drawback of 'not changing attitude'.

The CHM because of losing consistent contact, communication and acquisition of knowledge with the outside world and because outside world is continuously elevating knowledge and expertise, the CHM falls at lower level in intelligence and eminence.

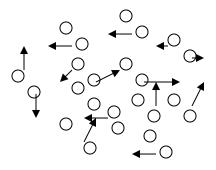
This would not change with time or the change will be very slow as it would need consent of all the members and its unlikely that all members would get into the same frame of mind at the same time to say 'no' to what they have been adhered to, for long. So any change, upgradation shall be rare.

With an enclosed and confined thinking, unidirectional approach, the cadre just loses outside world from its sight. This is only one side of the situation.

Those who are not in the cadre, the people of outside world, also, loses, sight of the cadre and the foremost condition for an attention from the cadre to outside world people is that they should move into the cadre or get attached to it some way, an attachment which either should be conforming to cadre thinking or provide benefit to the cadre constituents. However, not everybody is suitable for the cadre in terms of political, social, economical parameters, so those who would not conform to the cadre psychology would remain outside like alien and stranger.

#### Freedom model

Let we presume a situation in which every individual is free to move in the space of thinking and ideology.



Open House Model

Fig 335

#### Let we call it 'open house model'.

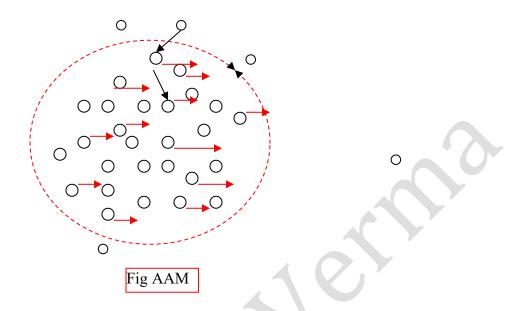
In an uncontained manner, moving freely in different directions they would collide, however, the collisions of individuals may not be very harmful to the overall community, as the size and magnitude of an individual is less, as in this case, an individual is an 'individual' and not a group or cadre. But there is no direction set for moving ahead, thus the movement is not unified in a particular direction and there may be less development against what would have been total/ collective energy of all the people.

Another setup may be as represented below.

#### Aligned Approach model:

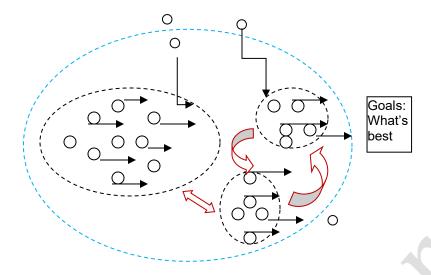
A common thinking, unified in one direction, would consequently also represent the symptom of the cadre. So how does this differ from CHM working?

Let we call this as 'aligned approach model' (AAM). If the people in this case are not capable of thinking and moving in different directions systematically and planned and all have limited scope for changing their contour, the collisions would cause harm to others. However if the people are with multi directional thinking, flexibility of realigning with the environment and changing contours suiting to others also, the collision would not cause damage to one another but share their sphere of influence, transfer knowledge and vision.



And we have to see how this differs from the CHM cadre model.

The difference is clear from the explanations above. The CHM represents alignment towards preconceived ideology, pre-set objectives and goals which would more or less remain same being inside the boundaries of the cadre, which remain almost unchanged being away from the outside world, even though the outside world is changing. Whereas AAM represents an approach and not a thinking or ideology, which brings the people together but rearranging self which would also suit to others. In CHM, whereas the thinking and the objectives comes first and align the cadre people towards it, in AAM, the outside developments, progress and continuous upgradations align the people and provide incentive to form an approach to achieve it. To make it more simple with AAM approach, the goals are outside the sphere and creates a unified interest and urge in individuals to achieve it. Once it is achieved, then there are further goals ahead which again cause the unified move further towards more and more goals. In this process there may be formation of more groups, may be smaller, but each group is driven by goals set by outside changing environment in terms of improvements, development thus creating more urge to achieve these goals.



These groups would not collide and not harm one another.

The most important symptom of AAM is that they are moving outwards towards the happenings of outside world.

# The important symptoms of these models are:

# (CHM- closed house model)

- 1) The goals and objectives are set first and the people follow the objectives.

  Objectives normally are 'hypothesis, belief' etc unreal and perception based
- 2) Even if the objectives are set for the outside world, these are away from the outside world as the setter has no effective contact and communication with the outside world, so objectives would remain either unrealistic or insincere.
- 3) The objectives are more or less fixed and not varying with outside world. The 'self-gain', is always an objective and there is no 'energy inflow' from outside world, so individual's self-gain shall 'extract' other's energy.
- 4) The people are aligned towards the objectives and instead of achieving it, they protect the objectives from outside, so provides blind support.
- 5) It results a selfish approach thus a negative approach.
- 6) Because of losing consistent contact, communication and acquisition of knowledge with the outside world the CHM falls at lower level in intelligence and eminence.

#### (OHM- Open house model)

- 1. All members free and moving in different directions.
- 2. So many- many objectives, some may be wrong also, and each one perusing its objectives. There may be many small groups instead of individuals.
- 3. May be colliding and wasting a lot of energy.
- 4. Different objectives and approach creates negativity. One would try to push other away and pull others down.
- 5. Objectives are inside thinking sphere like CHM.

### (AAM- Aligned approach model)

- 1. The objectives are outside the thinking sphere and changing.
- 2. The individuals peruse objectives keeping their gains in view but not causing interference to others as this would depreciate their energy also.
- 3. They would try to achieve/ accomplish the objectives individually but aligned and in harmony being synchronized to achieve objectives
- 4. They do not collide and no wastage of energy.

Looking at the above characteristics, the main difference between CHM/ OHM and the AAM is that in CHM, the objectives are formed by the people with introvert conservative approach and in AAM, the objectives are formed in the open space/ environment as per the emerging needs of development and the outside world and the merits of the objectives attract the people towards it. The CHM develops negative attitude whereas the AAM develops positive attitude. In the former, the sight towards outside world is blurred whereas in later it is clear.

#### The important pre-requisites for the AAM model are as below:

- 1. High intelligence and high eminence attributes
- High environment of research and development, knowledge in the outside space accessible to people, bringing in regular positive and meaningful changes which are good for the people. Nearer such activities are to the people, better for the AAM approach.
- 3. A very potent communication channel between the outside world and the people/AAM. The communication should be in the form, easily understandable and conveying the applications to the people.

4. High level of literacy and intelligence, at par with the outside sphere, enabling to convert the communication into 'brain language' to correctly interpret the communication and the developments.

#### Cadre interfacing outside world:

As elaborated above, the CHM would occur under the condition that 'the intelligence' level of the 'cadre'/group of people is lower than the intelligence level of 'outside sphere' and the CHM members would develop the CHM mindset trying to safeguard their status of low intelligence. There is no doubt that the only way they would be able to prevail upon outside world which is at higher level of intelligence, is possession of 'authority' and 'powers'. The possession of such powers that CHM can 'trouble' them, or grant any kind of permissions/license related to their existence, or benefit them financially would be required by CHM to prevail upon outside world which eventually is at 'higher competency level'. This would turn CHM into a 'negative mindset' as often to exhibit authority, CHM shall have to 'trouble them'.

# Intelligence the most important prerequisite:

There is no way other than 'enhancing intelligence/competency level' of CHM group which would make them receptive to the 'higher intelligence attributes' of outside world, upgrade their own knowledge, vision, expertise and acumen to treat outside world as ally, upholding mutual trust and partnering with them for overall gains and development. This eventually would turn CHM into AAM.

# Government job may coincide with CMH

If we look around to all the career profiles, a career providing permanent gains, non accountability and unchallenged authority would be a government job as government has undisputed powers. And if the government people are not 'the best with analytical intelligence' higher than outside world, they have high probability of being in CHM. Without direct responsibility and accountability, there is high probability of these being in authority mode. This will provide high incentive for everyone to be in the race, mainly those who are with subdued eminence and intelligence and are 'not super faster', to do whatever is possible to win.

Basic people's verification Code of Governance: Negative mentality- Why and where

And this would spread an environment of selfishness and corrupt behaviour, a negative environment and negative governance set-up.

However, if the government job is linked to well defined and well assigned verifiable and measurable responsibilities, accountabilities and consistent screening for compliance, those who are not superfaster, would like to stay away.

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